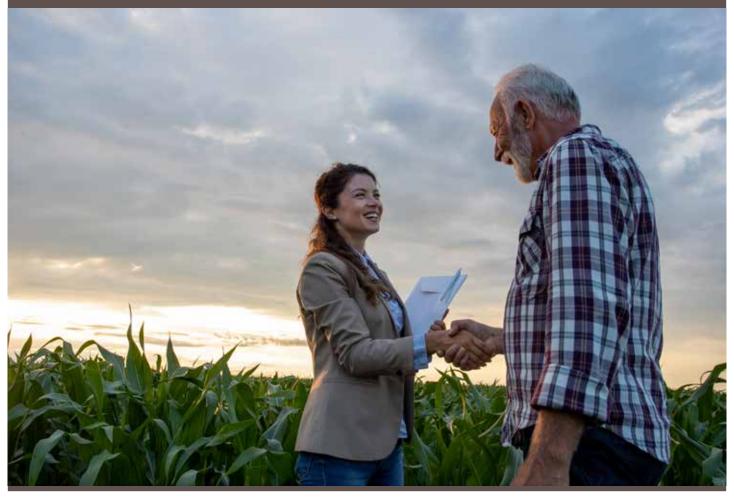
# Land access and property services







## Building trust between landholders and project proponent is at the heart of what we do.

CNC Project Management's Land Access and Property Services team is comprised of highly experienced individuals with significant experience in land access, landholder engagement and negotiation. Our team can provide on-the-ground support for engagement and relationship management after preparing detailed engagement and negotiation strategies.

Our team has experience in pipelines, electricity transmission, water, oil and gas, renewables, road and rail projects. Our Land Access and Property Services personnel are located in metropolitan, regional and rural locations across Australia and can provide flexible options for your project requirements.

The Land Access and Property Services team is supported by CNC's Legal, Payments, Communications and Stakeholder Engagement and Environmental teams who provide a holistic approach to engaging with landholders and meeting their needs throughout the lifetime of a project.



### Our expertise

### Strategy

We develop landholder engagement and access strategies, compensation strategies, negotiation strategies to ensure projects have a clear path to success when engagement commences.

## Landholder Engagement

We build strong, trust-based relationships with a dedicated relationship manager for each landholder. We introduce a project to landholders, secure survey access and then negotiate agreements for tenure for the project.

### Paralegal support

We provide paralegal support including creation of landholder line lists, preparation and delivery of notices and population and finalization of agreements,

### **Native Title and Cultural Heritage**

We provide native title agreement strategies and negotiations including indigenous engagement. We also provide cultural heritage management.



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